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October 17, 2011

TO: All Milgard Chicago Customers

SUBJECT: Milgard Chicago Operations

Dear Valued Customer (c),

The extended slowdown in the new construction and replacement window channel has required us to evaluate our business strategy, manufacturing capacity and footprint. The adjustment to recent demand is a challenge for us all.

Milgard will be closing our Chicago operations over the next 60 days. We will continue to provide after-market warranty service which will be managed locally. New orders will be accepted up to Friday, October 21, 2011.

We appreciate your loyalty and the opportunities that you have provided us over the years and will work closely with you during this closure. Your outside sales representative will be available to answer any questions.

I personally thank you for your business. If you have any specific questions on this closure, please feel free to contact Glenn Zinger, Regional General Manager – Eastern Region, at [REDACTED].

Sincerely yours,

[REDACTED]  
Regional General Manager – Eastern region  
Milgard Windows and Doors  
[REDACTED]