

BNW BUILDERS

By Robert Graves

There are lots of great things you could say about **BNW BUILDERS**. Certainly, the eighteen years of experience in the home improvement business that owner **Bruce Wiegman** brings to the table is impressive. "The knowledge gained through those years," he says, "helps me to know what works and what doesn't work. It's also helped me to surround myself with truly great, honest people."

The fact that, unlike many home



improvement businesses, BNW's sales team takes a "no pressure" approach is something else customers appreciate. Add to this the company's ability to provide quality home improvement products to fit just about every



Bruce Wiegman with family

homeowner's budget. It makes for quite an impressive combination.

But the thing many of BNW's customers appreciate more than

anything else is that when you call BNW Builders, the phone is answered by Wiegman himself.

It's that sort of devotion to the customer that has made BNW Builders so successful in

living up to its mission to exceed customer satisfaction. Wiegman credits much of the company's success to his wife, Laura, of whom he says, "Without her patience and understanding, I wouldn't have been able to devote the hours I have to my customers."

Wiegman says his sales team truly makes a difference, as well. "They're down to earth, everyday people, who can relate to their customers and identify their needs."

The fact that Wiegman strives to meet the budget needs of his customers in no way implies that he compromises on the quality of product or service. "We offer," he says, "one of the best window and siding products in the industry." The products are backed by the manufacturers' lifetime material and labor warranty.

Whether it's siding, windows, or any of the other products and services offered by BNW Builders, Bruce Wiegman would appreciate the opportunity to "exceed your expectations." Just give him a call. He can tell you himself. ■

JUST THE FACTS

Phone: 804 346-3300

Website: www.bnwbuilders.com

DOWN AT THE CORNER STORE

By Michael Hunter



What do you get when you take your love for gardening and your love for collectibles and combine these into one neat little package? If you're Chesterfieldian, **Joanne Caine**, you get the **Plant Peddler's Corner Store**.

Caine had previously operated a gardening center known as the Plant Peddler. When one of the big national chain stores made an offer on the land, she decided she wanted to stay in the business, but on a smaller scale. At about the same time, the owner of the Corner Store in Midlothian decided she wanted to sell her business.

So, today, you have the Plant Peddler's Corner Store...a store brimming with a cornucopia of delights. "There's a mini-garden center here," Caine says, "with fun stuff...flowering plants, hanging baskets, garden supplies."

But, wait, there's more. You'll find a wealth of wreaths. Caine will, in fact, even refurbish your old wreaths, if you so desire. You'll also find collectibles, including many of the very popular Department 56 pieces. The store offers a variety of miniature villages, snow babies, plaques, and so much more.

"These are things you won't find in the big box stores," Caine says. She also says that while some stores carry these collectibles at Christmas-time, the Plant Peddler's Corner Store offers the products year-round.

If you're trying to complete a collection, or trying to find a truly unique gift idea, or something to make your own home a bit more festive, take a stroll to the little shop around the corner...the Plant Peddler's Corner Store. ■

JUST THE FACTS

Location: 1101 Crowder Drive, Midlothian, VA

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