

November 2011



Bruce Wiegan  
BNW Builders  
8601 Staples Mill Rd.  
Richmond, VA 23228

Dear Bruce,

On behalf of the entire staff at *Qualified Remodeler*, we are pleased to inform you of your firm's selection for the 2011 *Qualified Remodeler Exterior 200*. Please accept our congratulations on this singular achievement. The Exterior 200 will be the feature of our November issue's "Exterior Contractor" supplement.

Selection for the Exterior 200 indicates a double honor. First, your firm was chosen for the *Qualified Remodeler* Top 500 based on a CPA-audited analysis of the financial performance of remodeling firms from across the country. *Qualified Remodeler* then evaluated and ranked this elite group based on the percentage of work reported in the categories of decks, doors, outdoor living, roofing, siding, sunrooms, windows and other exterior work. To be chosen for the Exterior 200, contractors must perform at least 50 percent of their cumulative business in exterior projects.

Based on our analysis, your firm's rank in the United States is: 117.

Considering the difficult economic conditions facing our nation, your achievement of this double recognition is even more remarkable. Your success illustrates homeowners' keen awareness of the value of professionally installed remodeling projects.

Once again, congratulations to you and your associates on this great achievement.

Sincerely,

Christina Koch  
Editor

John Huff  
Publisher

Enclosure

QUALIFIED  
**Remodeler**

**Exterior  
contractor**  
A Supplement to Qualified Remodeler



**Exterior**  
**2000**  
**2011**

The Annual List of the Top 200  
Exterior Contractors

| RANK | COMPANY  | 2010 REMODELING GROSS SALES | 2010 REMODELING JOBS | % ROOFING | % SUNROOMS CONSERVATORIES | % WINDOWS | % DOORS | % DECKS PORCHES | % OUTDOOR LIVING AREAS | % SIDING | % OTHER | % SPENT MARKETING | % REPEAT BUSINESS | % REFERRALS |
|------|--|-----------------------------|----------------------|-----------|---------------------------|-----------|---------|-----------------|------------------------|----------|---------|-------------------|-------------------|-------------|
| 1    | <b>WINDOW WORLD INC.</b> — North Wilkesboro, N.C.<br>Tammy Whitworth, windowworld.com  | 371,728,092                 | 127,871              | 0         | 0                         | 92        | 3       | 0               | 0                      | 5        | 0       | 9                 | 4                 | 41          |
| 2    | <b>CHAMPION WINDOW MFG. &amp; SUPPLY CO. LLC</b> — Cincinnati<br>Dennis Manes, championfactorydirect.com                       | 316,970,124                 | 47,120               | 0         | 21                        | 64        | 6       | 0               | 0                      | 9        | 0       |                   |                   |             |
| 3    | <b>POWER HOME REMODELING GROUP (FORMERLY POWER WINDOWS AND SIDING)</b> — Chester, Pa., Adam Kaliner, powerhrg.com              | 129,279,367                 | 14,033               | 11        | 0                         | 67        | 4       | 0               | 0                      | 18       | 0       | 18                | 10                | 10          |
| 4    | <b>ABC INC., DBA ABC SEAMLESS</b> — Fargo, N.D.<br>Gerald W. Beyers, abcseamless.com   | 61,000,000                  | 11,030               | 10        | 5                         | 31        | 0       | 0               | 0                      | 53       | 0       |                   |                   |             |
| 5    | <b>CASTLE, THE WINDOW PEOPLE</b> — Mount Laurel, N.J.<br>Chris Cardillo, castlewindows.com                                     | 55,627,892                  | 9,424                | 0         | 0                         | 100       | 0       | 0               | 0                      | 0        | 0       | 18                | 10                | 20          |
| 6    | <b>THOMPSON CREEK WINDOW CO.</b> — Lanham, Md.<br>Rick Wuest, thompsoncreek.com  | 47,885,820                  |                      | 0         | 0                         | 69        | 5       | 0               | 0                      | 4        | 22      | 15                | 5.8               | 12.4        |
| 7    | <b>1-800-HANSONS</b> — Troy, Mich.<br>Brian Elias, hanson.com  | 46,159,920                  | 9,050                | 25        | 0                         | 43        | 2       | 0               | 0                      | 11       | 19      | 17                | 7                 | 6           |
| 8    | <b>UNITED STATES SEAMLESS</b> — Fargo, N.D.<br>Michael Bullinger, usseamless.com   | 39,086,736                  | 5,916                | 4         | 1                         | 15        | 1       | 0               | 0                      | 0        | 75      |                   |                   |             |
| 9    | <b>TRUE HOME VALUE INC.</b> — Louisville, Ky.<br>Charles L. Smith, thv.com   | 38,005,036                  | 10,375               | 4         | 1                         | 67        | 5       | 2               | 0                      | 15       | 0       | 16.5              | 25                | 12          |
| 10   | <b>WINDOW WORLD OF BATON ROUGE</b> — Baton Rouge, La.<br>Jim Roland, windowworldinfo.com                                       | 35,321,682                  | 9,932                | 0         | 0                         | 100       | 0       | 0               | 0                      | 0        | 0       | 7.85              | 8                 | 23          |
| 11   | <b>HOMEFIX CORP.</b> — Baltimore<br>George Dunning, homefixcorporation.com   | 32,680,000                  | 3,793                | 35        | 0                         | 45        | 2       | 0               | 0                      | 20       | 0       | 12                | 5                 | 13          |
| 12   | <b>ARCHADECK</b> — Richmond, Va.<br>Chris Grandpre, archadeck.com  | 29,991,590                  | 2,426                | 0         | 0                         | 0         | 0       | 100             | 0                      | 0        | 0       |                   |                   |             |
| 13   | <b>K-DESIGNERS</b> — Gold River, Calif.<br>Larry D. Judson, k-designers.com  | 29,920,891                  | 3,809                | 0         | 0                         | 44        | 3       | 0               | 0                      | 35       | 18      | 13                | 8                 | 3           |
| 14   | <b>RF INSTALLATIONS LLC</b> — Grand Prairie, Texas<br>James R. Norman, rfinstallations.com                                     | 29,696,000                  | 129,886              | 0         | 0                         | 0         | 93      | 0               | 0                      | 0        | 0       |                   |                   |             |
| 15   | <b>AMERICAN EXTERIORS LLC</b> — Littleton, Colo.<br>Larry Meadows, amext.com   | 28,380,562                  | 3,971                | 0         | 0                         | 85        | 0       | 0               | 0                      | 15       | 0       | 19                | 5                 | 20          |
| 16   | <b>P.J. FITZPATRICK INC.</b> — New Castle, Del.<br>Rick Stover, pjfitz.com   | 27,376,587                  | 3,150                | 36        | 0                         | 36        | 5       | 0               | 0                      | 15       | 0       | 11                | 20                | 20          |
| 17   | <b>STATEWIDE REMODELING</b> — Grand Prairie, Texas<br>Rob Levin, statewideremodeling.com                                       | 23,991,116                  | 2,388                | 0         | 0                         | 30        | 1       | 0               | 22                     | 2        | 7       | 19                | 1                 | 7           |
| 18   | <b>COMFORT WINDOW &amp; DOOR CO.</b> — Syracuse, N.Y.<br>Alfred Gentile, comfortwindows.com                                    | 23,872,673                  | 4,792                | 3         | 4                         | 48        | 18      | 3               | 0                      | 11       | 2       | 4.4               | 56                |             |
| 19   | <b>AMERICAN VISION WINDOWS INC.</b> — Simi Valley, Calif.<br>William R. Herren, americanvisionwindows.com                      | 22,584,364                  | 3,462                | 0         | 0                         | 95        | 5       | 0               | 0                      | 0        | 0       |                   | 25                | 25          |
| 20   | <b>PATIO ENCLOSURES INC.</b> — Macedonia, Ohio<br>Craig Cox, patioenc.com  | 22,104,530                  | 1,451                | 0         | 80                        | 0         | 0       | 20              | 0                      | 0        | 0       | 3                 | 25                |             |
| 21   | <b>PACIFIC HOME REMODELING INC.</b> — Los Angeles<br>Yoram Hakimi, pacifichomeremodeling.com                                   | 21,905,028                  | 1,898                | 20        | 1                         | 53        | 0       | 0               | 0                      | 0        | 24      | 22                |                   | 3           |
| 22   | <b>WINDOW NATION</b> — Glen Burnie, Md.<br>Harley Magden, windownation.com   | 21,130,025                  | 4,143                | 0         | 0                         | 80        | 10      | 0               | 0                      | 10       | 0       | 10                |                   | 2           |
| 23   | <b>TRIANGLE CONSTRUCTION INC.</b> — Culver City, Calif.<br>Benyamin Hassidim, triusa.biz                                       | 21,000,000                  | 2,103                | 30        | 0                         | 5         | 5       | 20              | 0                      | 0        | 0       | 5                 | 15                | 10          |
| 24   | <b>WOODBIDGE HOME EXTERIORS</b> — Dallas<br>Mitchell Spector, woodbridgeclassic.com  | 20,402,000                  | 1,975                | 0         | 0                         | 77        | 0       | 0               | 0                      | 23       | 0       | 14                | 6                 | 10          |
| 25   | <b>UNIQUE HOME SOLUTIONS</b> — Indianapolis<br>Bob Dillon, uniquehomesolutions.org   | 18,373,519                  | 2,241                | 15        | 0                         | 36        | 4       | 0               | 0                      | 20       | 10      | 21                | 13                | 8           |
| 26   | <b>UNIVERSAL WINDOWS DIRECT INC.</b> — Oakwood Village, Ohio<br>William H. Barr III/Michael Strmac, universalwindowsdirect.com | 17,850,940                  | 2,367                | 3         | 0                         | 82        | 8       | 0               | 0                      | 7        | 0       | 12                | 19                | 22          |
| 27   | <b>NATIONWIDE WINDOW &amp; SIDING</b> — Clifton, N.J.<br>Baycan Azeri, nationwidewindow.com                                    | 17,538,365                  | 1,885                | 10        | 0                         | 40        | 5       | 5               | 0                      | 40       | 0       | 15                |                   | 20          |
| 28   | <b>CUSTOM REMODELERS INC.</b> — Lino Lakes, Minn.<br>Craig R. Carpenter, customremodelersinc.com                               | 17,403,777                  | 2,217                | 10        | 0                         | 43        | 2       | 1               | 0                      | 27       | 0       | 13                | 10                | 10          |
| 29   | <b>SUNGATE ENERGY SOLUTIONS</b> — San Diego<br>Brad Smith, thesungate.com  | 17,202,648                  | 1,090                | 3         | 0                         | 6         | 2       | 0               | 0                      | 0        | 88      | 14                |                   |             |
| 30   | <b>PARAMOUNT BUILDERS INC.</b> — Virginia Beach, Va.<br>Edward G. Augustine, paramountbuilders.com                             | 16,495,952                  | 1,910                | 0         | 0                         | 56        | 5       | 0               | 0                      | 39       | 0       | 16.91             | 12                | 8           |
| 31   | <b>UNIFIED WINDOW SYSTEMS INC.</b> — Hempstead, N.Y.<br>Steven J. DiMare, unifiedwindows.com                                   | 16,250,000                  | 6,260                | 25        | 0                         | 45        | 15      | 0               | 0                      | 15       | 0       |                   |                   |             |
| 32   | <b>WIN-DOR INC.</b> — Anaheim, Calif.<br>Wolfgang Wirthgen / Gary Templin, windoronline.com                                    | 15,645,242                  |                      | 0         | 0                         | 85        | 15      | 0               | 0                      | 0        | 0       | 7                 | 20                | 50          |
| 33   | <b>NORTHWEST EXTERIORS INC.</b> — Rancho Cordova, Calif.<br>Thomas Orr, northwestexteriors.com                                 | 15,083,738                  | 1,982                | 0         | 15                        | 50        | 0       | 0               | 0                      | 10       | 10      | 10                |                   | 15          |

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|------|--|-----------------------------|----------------------|-----------|---------------------------|-----------|---------|-----------------|------------------------|----------|---------|-------------------|-------------------|-------------|
| 34   | <b>BROTHERS HOME IMPROVEMENT INC.</b> — Roseville, Calif.<br>Gene V. Cavanna, brothershomeimp.com                      | 14,562,406                  | 2,890                | 0         | 0                         | 90        | 10      | 0               | 0                      | 0        | 0       | 5                 | 18                | 37          |
| 35   | <b>TOTAL REMODELING CORP.</b> — Union, N.J.<br>Christopher Edwards, totalremodeling.com                                | 14,359,209                  | 871                  | 6         | 10                        | 30        | 2       | 1               | 0                      | 25       | 0       |                   |                   |             |
| 36   | <b>LARMCO WINDOWS INC.</b> — Valley View, Ohio<br>Bill Simon, larmco.com   | 13,400,000                  | 1,885                | 0         | 0                         | 80        | 5       | 0               | 0                      | 10       | 5       | 19                | 15                | 15          |
| 37   | <b>YOUR HOME IMPROVEMENT CO. LLC</b> — St. Cloud, Minn.<br>Steven J. Little, yourhomeimprovementco.com                 | 13,295,945                  | 2,000                | 5         | 0                         | 70        | 0       | 0               | 0                      | 5        | 0       | 6                 | 5                 | 5           |
| 38   | <b>THE WINDOW PLACE OF NORTHERN VIRGINIA</b> — Fairfax, Va.<br>Mark Chaikin, findreplacementwindows.com                | 13,140,000                  | 1,067                | 0         | 0                         | 84        | 16      | 0               | 0                      | 0        | 0       | 10.5              | 14                | 13          |
| 39   | <b>APPLEBY SYSTEMS INC.</b> — York, Pa.<br>John Kailian, applebysystems.com  | 12,503,230                  | 1,182                | 0         | 3                         | 75        | 0       | 0               | 0                      | 5        | 0       | 19                | 15                | 1           |
| 40   | <b>PARAMOUNT IMPROVEMENTS INC.</b> — Flint, Mich.<br>Tom Panek, paramountimprovements.com                              | 12,372,000                  | 2,570                | 10        | 5                         | 65        | 3       | 1               | 0                      | 10       | 0       | 18                | 6                 |             |
| 41   | <b>WEATHER TIGHT CORP.</b> — West Allis, Wis.<br>Tod Colbert, weathertightcorp.com                                     | 12,245,716                  | 1,550                | 13        | 5                         | 61        | 5       | 0               | 0                      | 8        | 8       | 17                | 10                | 9           |
| 42   | <b>AMERICA'S WINDOW LLC</b> — Borden, Ind.<br>Greg Kendzioriski, americaswindowusa.com                                 | 12,189,475                  | 2,073                | 0         | 7                         | 71        | 2       | 0               | 0                      | 9        | 3       | 12.4              | 9                 | 9           |
| 43   | <b>A CUT ABOVE EXTERIORS &amp; CONSTRUCTION</b> — Portland, Ore.<br>Mark Tiffie, acutaboveexteriors.com                | 12,155,291                  | 462                  | 12        | 0                         | 33        | 0       | 2               | 0                      | 30       | 0       | 12                | 8                 | 27          |
| 44   | <b>S &amp; K ROOFING, SIDING &amp; WINDOWS INC.</b> — Eldersburg, Md.<br>Donald C. Katzenberger, skroofing.com         | 11,931,919                  | 3,219                | 54        | 0                         | 9         | 1       | 2               | 0                      | 17       | 16      | 2.5               | 25                | 43          |
| 45   | <b>PINNACLE ENERGY INC.</b> — Elkridge, Md.<br>Carlo M. Pinto, pinnacleenergyinc.com                                   | 11,010,000                  | 1,040                | 20        | 0                         | 50        | 0       | 0               | 0                      | 30       | 0       | 9                 | 8                 | 8           |
| 46   | <b>C&amp;L WARD</b> — Davison, Mich.<br>Patrick Ward, windowexperts.com  | 10,797,288                  | 1,554                | 5         | 0                         | 77        | 5       | 0               | 0                      | 10       | 3       | 8                 | 30                | 10          |
| 47   | <b>HOMEVIEW CONTRACTORS INC.</b> — Pikesville, Md.<br>Michael T. Zabec, homeviewinc.com                                | 10,770,951                  | 1,583                | 0         | 2                         | 55        | 22      | 2               | 0                      | 12       | 5       | 19                | 32                | 7           |
| 48   | <b>ASHCO EXTERIORS INC.</b> — Anoka, Minn.<br>Jason Jeppesen, ashcoexteriors.com                                       | 10,559,406                  | 1,100                | 75        | 0                         | 5         | 0       | 0               | 0                      | 15       | 0       |                   |                   | 15          |
| 49   | <b>AMERICAN HOME DESIGN INC.</b> — Goodlettsville, Tenn.<br>Don C. Bruce, americanhomedesign.com                       | 10,453,002                  | 1,474                | 0         | 17                        | 44        | 3       | 0               | 0                      | 8        | 4       | 11.96             | 18                | 9           |
| 50   | <b>AMERICAN EAGLE BUILDERS SUPPLY INC.</b> — Arlington, Texas<br>Roy Williams, americaneaglebuilders.com               | 10,189,635                  | 822                  | 0         | 0                         | 60        | 0       | 0               | 0                      | 20       | 20      | 15                | 20                | 10          |
| 51   | <b>WEATHERTITE WINDOWS</b> — Girard, Ohio<br>Mervyn Hollander, weathertitewindows.com                                  | 10,025,267                  | 2,848                | 7         | 0                         | 68        | 10      | 0               | 0                      | 10       | 3       | 7.3               | 10                | 25          |
| 52   | <b>PRINCE WILLIAM HOME IMPROVEMENT</b> — Woodbridge, Va.<br>Scott Holtzauer, pwhomeimprovement.com                     | 9,565,688                   | 788                  | 2         | 0                         | 13        | 5       | 54              | 0                      | 5        | 0       | 13                | 16                | 17          |
| 53   | <b>NU LOOK HOME DESIGN</b> — Glen Burnie, Md.<br>Patrick Fingles, nulookhomedesign.com                                 | 9,473,793                   | 793                  | 15        | 5                         | 40        | 10      | 0               | 0                      | 30       | 0       | 15                | 5.9               | 9.2         |
| 54   | <b>ADVANCED METAL ROOFING</b> — Wilmington, N.C.<br>James P. Kenton, advancedmetalroofing.com                          | 9,352,638                   | 461                  | 100       | 0                         | 0         | 0       | 0               | 0                      | 0        | 0       | 15                |                   | 4           |
| 55   | <b>THE ACR I CO.</b> — Milan, Ill.<br>Tim Acri, acricompany.com  | 9,027,993                   | 1,236                | 15        | 5                         | 42        | 1       | 0               | 0                      | 30       | 0       | 18                | 10                | 10          |
| 56   | <b>DREAMHOME REMODELING INC.</b> — Springfield, Va.<br>Lenny Scarola, dhremodeling.com                                 | 8,889,765                   |                      | 10        | 0                         | 40        | 0       | 15              | 0                      | 35       | 0       | 10                | 10                | 15          |
| 57   | <b>EZ HOME SOLUTIONS</b> — St. Louis Park, Minn.<br>Robert O'Geay, ezhs.com  | 8,843,576                   |                      | 55        | 0                         | 10        | 0       | 0               | 0                      | 35       | 0       | 6                 | 10                | 10          |
| 58   | <b>MAGGIO ROOFING CO.</b> — Takoma Park, Md.<br>Scott Siegal, maggioroofing.com  | 8,841,426                   | 657                  | 80        | 0                         | 0         | 0       | 0               | 0                      | 1        | 19      | 1.5               | 15                | 35          |
| 59   | <b>UNITED STATES SEAMLESS-FARGO, DBA WESTERN PRODUCTS INC.</b> — Fargo, N.D.<br>Michael Bullinger, westernproducts.com | 8,835,545                   | 1,977                | 10        | 0                         | 42        | 2       | 0               | 0                      | 44       | 2       | 5.7               | 23                | 9           |
| 60   | <b>ABC SEAMLESS OF FARGO</b> — Fargo, N.D.<br>Gerald W. Beyers, abcseamless.com  | 8,831,503                   | 1,663                | 10        | 5                         | 31        | 0       | 0               | 0                      | 54       | 0       | 10.1              | 23                | 28          |
| 61   | <b>RENEWAL BY ANDERSEN OF LAS VEGAS &amp; PHOENIX</b> — Las Vegas<br>Bill Godbout, 123andersen.com                     | 8,307,398                   | 1,025                | 0         | 0                         | 66        | 34      | 0               | 0                      | 0        | 0       | 9                 | 21                | 8           |
| 62   | <b>CALLEN CONSTRUCTION INC.</b> — Muskego, Wis.<br>Tom Callen, callenconstruction.com                                  | 8,123,000                   | 785                  | 10        | 0                         | 38        | 12      | 0               | 0                      | 9        | 0       | 7                 | 32                | 20          |
| 63   | <b>PACIFIC COAST HOME SOLUTIONS</b> — Anaheim, Calif.<br>Casey Simon, pacificcoasthomesolutions.com                    | 8,049,386                   | 786                  | 2         | 0                         | 70        | 0       | 0               | 0                      | 3        | 25      | 15                | 3                 | 3           |
| 64   | <b>LEINGANG HOME CENTER INC.</b> — Mandan, N.D.<br>John (Jan) Frohlich, leinganghomecenter.com                         | 7,816,480                   | 2,220                | 13        | 0                         | 39        | 1       | 0               | 0                      | 34       | 3       | 2.8               | 31                | 20          |
| 65   | <b>SCHMIDT SIDING &amp; WINDOW CO. INC.</b> — Mankato, Minn.<br>Dale Brenke, sswc-mankato.com                          | 7,772,675                   | 1,546                | 21        | 3                         | 30        | 2       | 0               | 0                      | 32       | 12      | 3                 | 40                | 20          |
| 66   | <b>ELITE WINDOWS &amp; SIDING</b> — Rolling Meadows, Ill.<br>Michael Macek, elitewindowsandsiding.com                  | 7,196,584                   | 723                  | 5         | 0                         | 65        | 5       | 0               | 0                      | 25       | 0       | 13                | 5                 | 15          |

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|------|---|-----------------------------|----------------------|-----------|---------------------------|-----------|---------|-----------------|------------------------|----------|---------|-------------------|-------------------|-------------|
| 67   | <b>AMERICAN DESIGN AND BUILD LTD.</b> — Bel Air, Md.<br>Joseph A. Tunney, americandesignandbuild.com                      | 7,179,294                   | 913                  | 6         | 1                         | 38        | 15      | 2               | 0                      | 7        | 22      | 5                 | 31                | 23          |
| 68   | <b>FAS WINDOWS &amp; DOORS</b> — Orlando, Fla.<br>John Wilding, faswd.com   | 6,689,897                   |                      | 0         | 0                         | 85        | 15      | 0               | 0                      | 0        | 0       | 9                 | 5                 | 30          |
| 69   | <b>PEORIA SIDING &amp; WINDOW CO.</b> — Washington, Ill.<br>S.J. Jackson, peoriasiding.com                                | 6,646,000                   | 1,108                | 11        | 20                        | 41        | 0       | 0               | 0                      | 28       | 0       | 12                | 25                | 20          |
| 70   | <b>FRANCIS HARVEY &amp; SONS INC.</b> — Worcester, Mass.<br>Neil Harvey, francisharvey.com                                | 6,590,400                   | 484                  | 40        | 1                         | 16        | 2       | 2               | 0                      | 2        |         | 5                 | 20                | 23          |
| 71   | <b>MCVAY BROTHERS SIDING &amp; WINDOWS</b> — Spokane, Wash.<br>Mike McVay, mcvaybrothers.com                              | 6,563,001                   | 1,761                | 31        | 0                         | 32        | 5       | 0               | 0                      | 28       | 4       | 6.5               | 17                | 35          |
| 72   | <b>EVERLAST HOME ENERGY SOLUTIONS</b> — Anaheim, Calif.<br>Mike Lumary/Greg Friend, everlastgogreen.com                   | 6,558,825                   | 619                  | 5         | 0                         | 47        | 2       | 0               | 0                      | 12       | 15      |                   | 15                | 13          |
| 73   | <b>BUDGET EXTERIORS INC.</b> — Bloomington, Minn.<br>Kenneth J. Thompson, budgetexteriors.com                             | 6,385,451                   | 1,233                | 10        | 0                         | 40        | 5       | 0               | 0                      | 15       | 30      | 2                 | 20                | 20          |
| 74   | <b>MINNESOTA RUSCO INC.</b> — Minnetonka, Minn.<br>Mel Hazelwood, minnesotarusco.com                                      | 6,306,654                   | 671                  | 0         | 10                        | 60        | 10      | 0               | 0                      | 15       | 0       | 20                | 5                 | 5           |
| 75   | <b>CREATIVE OPENINGS INC.</b> — Kaukauna, Wis.<br>Robert Beaster, energyextremewindows.com                                | 6,278,963                   | 889                  | 0         | 0                         | 87        | 11      | 0               | 0                      | 2        | 0       | 9                 | 7                 | 8           |
| 76   | <b>JONES &amp; ASSOCIATES</b> — Lubbock, Texas<br>Jeff Jones, thejonesboys.com  | 6,210,417                   | 715                  | 25        | 0                         | 55        | 0       | 0               | 0                      | 20       | 0       | 9                 | 18                | 26          |
| 77   | <b>MIDWEST CONSTRUCTION &amp; SUPPLY INC.</b> — Mason City, Iowa<br>Kalliope Eaton, mwinc.com                             | 6,174,927                   | 681                  | 0         | 22                        | 47        | 0       | 0               | 0                      | 31       | 0       | 9                 | 9                 | 14          |
| 78   | <b>HULLCO EXTERIORS INC.</b> — Chattanooga, Tenn.<br>Matt Hullander, hullcoexteriors.com                                  | 6,165,709                   | 823                  | 1         | 5                         | 70        | 3       | 1               | 0                      | 17       | 3       |                   |                   | 20          |
| 79   | <b>CASTLE ROCK REMODELING LLC</b> — St. Louis<br>Jamie M. Hart, castlerockremodeling.com                                  | 6,142,293                   | 2,994                | 0         | 0                         | 79        | 6       | 0               | 0                      | 15       | 0       | 14                | 13                | 36          |
| 80   | <b>DURANTE WINDOWS &amp; SIDING</b> — Irondale, Ala.<br>Jason Durante, durantewindows.com                                 | 6,103,640                   | 718                  | 0         | 5                         | 57        | 4       | 4               | 0                      | 30       | 0       | 10                | 16                | 6           |
| 81   | <b>RYAN WINDOWS AND SIDING INC.</b> — Oronoco, Minn.<br>Bruce Ryan, ryan-ws.com   | 6,045,051                   | 637                  | 18        | 1                         | 52        | 6       | 1               | 0                      | 22       | 0       | 7                 | 36                | 26          |
| 82   | <b>CAROLINA HOME REMODELING LLC</b> — Charlotte, N.C.<br>Robert Anderson, carolinahomeremodeling.com                      | 5,992,632                   | 536                  | 0         | 18                        | 23        | 1       | 0               | 0                      | 4        | 53      | 17                | 14                | 10          |
| 83   | <b>SOUND GLASS SALES INC.</b> — Lakewood, Wash.<br>Warren Willoughby, soundglass.com                                      | 5,923,280                   |                      | 0         | 0                         | 61        | 1       | 0               | 0                      | 0        | 0       | 3.4               | 25                | 25          |
| 84   | <b>CENTURY HOME IMPROVEMENTS BY CENTURY SPOUTING CO. INC.</b> — Elizabethtown, Pa., Jo Ann Marchiori, centuryspouting.com | 5,900,000                   |                      | 22        | 0                         | 7         | 3.5     | 0               | 9                      | 12       | 47      | 6.5               | 20                | 12          |
| 85   | <b>CLEARVIEW HOME IMPROVEMENTS INC.</b> — Placentia, Calif.<br>Joseph Kovalcin, cvgreenhome.com                           | 5,889,509                   | 672                  | 0         | 0                         | 80        | 0       | 0               | 0                      | 5        | 15      | 15                | 5                 | 20          |
| 86   | <b>HOME TOWN RESTYLING INC.</b> — Hiawatha, Iowa<br>Wayne W. Winn, hometownrestyling.com                                  | 5,845,798                   | 737                  | 0         | 9                         | 50        | 2       | 0               | 0                      | 15       | 0       | 7                 | 32                | 12          |
| 87   | <b>EURO-TECH INC.</b> — Bensenville, Ill.<br>Fred T. Finn, eurotechinc.net  | 5,771,239                   | 824                  | 0         | 0                         | 40        | 10      | 0               | 0                      | 30       | 10      | 18                | 30                |             |
| 88   | <b>DIAL ONE/RENEWAL BY ANDERSEN</b> — Laguna Hills, Calif.<br>Charles H. Gindele, dialonewindows.com                      | 5,664,498                   | 578                  | 0         | 0                         | 69        | 31      | 0               | 0                      | 0        | 0       | 11.6              | 35                | 28          |
| 89   | <b>ARCHADECK OF CHARLOTTE</b> — Charlotte, N.C.<br>Eric Kent, archadeckofcharlotte.com                                    | 5,555,000                   | 1,078                | 0         | 5                         | 2         | 0       | 80              | 0                      | 0        | 0       | 5                 | 3                 | 60          |
| 90   | <b>THE VMJR COMPANIES LLC</b> — Glens Falls, N.Y.<br>Victor Macri Jr., vmjrcompanies.com                                  | 5,536,900                   | 45                   | 5         | 0                         | 10        | 20      | 0               | 0                      | 40       | 5       | 2.5               | 75                | 20          |
| 91   | <b>FICK BROS ROOFING &amp; EXTERIOR REMODELING CO.</b> — Baltimore<br>J. Patrick Fick, fickbros.com                       | 5,502,636                   | 600                  | 82        | 0                         | 1.5       | 0       | 2               | 0                      | 1.5      | 7       | 2                 | 15                | 60          |
| 92   | <b>RITE WINDOW</b> — Woburn, Mass.<br>Ted Castonguay & Peter DeVellis, ritewindow.com                                     | 5,500,000                   | 1,270                | 0         | 0                         | 100       | 0       | 0               | 0                      | 0        | 0       | 14                | 7                 | 14          |
| 93   | <b>MIDTOWN HOME IMPROVEMENTS INC.</b> — O'Fallon, Mo.<br>Barry Ginsburg, midtownstl.com                                   | 5,375,575                   | 597                  | 6         | 0                         | 24        | 3       | 15              | 0                      | 10       | 9       | 12                | 25                | 10          |
| 94   | <b>BRAYMILLER BUILDERS OF W.N.Y. INC.</b> — Hamburg, N.Y.<br>David C. Braymiller, braymillerbuilders.com                  | 5,203,366                   | 1,052                | 0         | 0                         | 55        | 25      | 0               | 0                      | 0        | 0       | 15                | 10                | 10          |
| 95   | <b>JOE PERCARIO GENERAL CONTRACTORS LLC</b> — Roselle, N.J.<br>Joe Percario, percario.com                                 | 5,201,525                   | 390                  | 30        | 0                         | 20        | 5       | 0               | 0                      | 25       | 0       | 2                 | 35                | 27          |
| 96   | <b>SOUTHWEST EXTERIORS</b> — San Antonio<br>Scott Barr, southwestexteriors.com  | 5,050,479                   | 427                  | 0         | 0                         | 50        | 5       | 0               | 0                      | 45       | 0       | 7                 | 10                | 33          |
| 97   | <b>UNIVERSAL GROUP INC.</b> — Tarzana, Calif.<br>John Bachsian, universalgroupinc.com                                     | 5,040,000                   | 151                  | 2         | 0                         | 0         | 0       | 5               | 65                     | 0        | 0       | 4                 | 15                | 20          |
| 98   | <b>SUBURBAN CONSTRUCTION INC.</b> — Davenport, Iowa<br>Brian B. Girsakis, suburbanconstruction.com                        | 4,908,932                   | 1,385                | 0         | 0                         | 60        | 35      | 0               | 0                      | 5        | 0       |                   | 42                | 18          |
| 99   | <b>LEGACY REMODELING INC.</b> — Pittsburgh<br>Jeff Moeslein, legacyremodel.com  | 4,895,418                   | 608                  | 12        | 3                         | 39        | 6       | 5               | 0                      | 11       | 0       | 14                | 11                | 10          |
| 100  | <b>NEW JERSEY SIDING &amp; WINDOWS</b> — Randolph, N.J.<br>Neil Sciacca, newjerseywindow.com                              | 4,782,716                   | 402                  | 3         | 0                         | 48        | 4       | 2               | 0                      | 43       | 0       | 9                 | 5                 | 10          |

| RANK | COMPANY   | 2010 REMODELING GROSS SALES | 2010 REMODELING JOBS | % ROOFING | % SUNROOMS/CONSERVATORIES | % WINDOWS | % DOORS | % DECKS/PORCHES | % OUTDOOR LIVING AREAS | % SIDING | % OTHER | % SPENT MARKETING | % REPEAT BUSINESS | % REFERRALS |
|------|---|-----------------------------|----------------------|-----------|---------------------------|-----------|---------|-----------------|------------------------|----------|---------|-------------------|-------------------|-------------|
| 101  | <b>RENEWAL BY ANDERSEN OF THE TRIAD/TRIANGLE</b> — Greensboro, N.C.<br>Monty Fuller, renewalnc.com              | 4,740,160                   | 453                  | 0         | 0                         | 85        | 15      | 0               | 0                      | 0        | 0       | 15.4              | 11                | 5           |
| 102  | <b>PROFESSIONAL REMODELING GROUP</b> — Manassas, Va.<br>Tony Ishairzay, professionalremodelinggroup.com         | 4,714,072                   | 204                  | 0         | 5                         | 20        | 0       | 60              | 0                      | 5        | 0       | 14                | 10                | 15          |
| 103  | <b>WINDOW WORLD OF LEXINGTON</b> — Nicholasville, Ky.<br>Tommy Jones, windowworldlexington.com                  | 4,635,844                   | 1,766                | 0         | 0                         | 90        | 5       | 0               | 0                      | 5        | 0       | 6.5               | 26                | 25          |
| 104  | <b>FREY CONSTRUCTION &amp; HOME IMPROVEMENT LLC</b> — Prairie du Sac, Wis.<br>Scott Frey, freyconstruction.com  | 4,632,640                   | 543                  | 36        | 0                         | 8         | 1       | 6               | 0                      | 9        | 9       |                   | 32                | 10          |
| 105  | <b>GLOBAL HOME IMPROVEMENTS INC.</b> — Feasterville, Pa.<br>Paul Kazlov, globalhomeinc.com                      | 4,629,000                   | 365                  | 50        | 0                         | 25        | 0       | 0               | 0                      | 25       | 0       | 15                | 7                 | 10          |
| 106  | <b>CAROLINA WINDOWS &amp; DOORS INC.</b> — Greenville, N.C.<br>Jeff Bailey, cwdnc.com                           | 4,597,223                   | 600                  | 4         | 10                        | 70        | 10      | 0               | 0                      | 6        | 0       | 2.5               | 20                | 10          |
| 107  | <b>WILLIAMS ROOFING &amp; CONSTRUCTION</b> — Langley, S.C.<br>Christopher Williams, roofingbywilliams.com       | 4,500,000                   | 754                  | 65        | 1.5                       | 7         | 2       | 5               | 0                      | 0        | 0       |                   | 25                | 47          |
| 108  | <b>AT WHOLESALE HOME IMPROVEMENTS INC.</b> — Mokena, Ill.<br>Heath Zeller, atwholesale.net                      | 4,489,848                   | 792                  | 0         | 0                         | 70        | 0       | 0               | 0                      | 30       | 0       | 18.25             | 27                | 5           |
| 109  | <b>ADVANCED HOME TECHNOLOGIES INC.</b> — Clintonville, Wis.<br>Scott R. Young, ahtwindows.com                   | 4,474,135                   | 540                  | 0         | 0                         | 88        | 12      | 0               | 0                      | 0        | 0       | 15.3              | 8                 | 1           |
| 110  | <b>CRAMER SIDING &amp; WINDOW CO.</b> — Champaign, Ill.<br>Brad Blumenshine, crammersiding.com                  | 4,455,000                   | 811                  | 10        | 8                         | 36        | 0       | 0               | 0                      | 32       | 14      | 12                | 25                | 20          |
| 111  | <b>GREAT LAKES WINDOW &amp; SIDING</b> — Apple Valley, Minn.<br>Daniel Brouillet, greatlakeswindowandsiding.com | 4,431,789                   | 505                  | 0         | 0                         | 49        | 2       | 1               | 0                      | 8        | 3       | 11                | 7                 | 7           |
| 112  | <b>K&amp;H HOME SOLUTIONS</b> — Arvada, Colo.<br>Ted Roland, khwindows.com                                      | 4,335,100                   | 807                  | 0         | 0                         | 73        | 1       | 0               | 0                      | 17       | 7       | 19.5              | 14                | 9           |
| 113  | <b>HOME VISIONS INC.</b> — Beltsville, Md.<br>John Keith Ridgely, homevisionsinc.com                            | 4,333,971                   | 780                  | 25        | 0                         | 45        | 0       | 0               | 0                      | 30       | 0       | 13                | 10                | 25          |
| 114  | <b>ASPEN EXTERIORS INC.</b> — Ramsey, Minn.<br>Joseph M. Jelinek, aspenexteriors.com                            | 4,314,318                   | 430                  | 70        | 0                         | 0         | 0       | 0               | 0                      | 20       | 10      | 5                 | 15                | 40          |
| 115  | <b>AMERICAN HOME (FORMERLY AMERICAN HOME IMPROVEMENTS LLC)</b> — Knoxville, Tenn., Mark Sims, homeproguy.com    | 4,285,300                   | 639                  | 15        | 3                         | 40        | 1       | 4               | 5                      | 25       | 0       | 14.54             | 22                | 24          |
| 116  | <b>DUN-RITE CONSTRUCTION INC.</b> — Hudson, Ohio<br>Anthony Umina, dun-riteconstruction.com                     | 4,204,795                   | 751                  | 85        | 0                         | 1         | 0       | 1               | 0                      | 6        |         |                   | 20                | 10          |
| 117  | <b>BNW BUILDERS</b> — Richmond, Va.<br>Bruce Wiegand, bnwbuilders.com   | 4,204,207                   | 597                  | 30        | 0                         | 36        | 3       | 1               | 0                      | 30       | 0       | 10                | 10                | 30          |
| 118  | <b>HOLLOWAY CO. INC.</b> — Sterling, Va.<br>Theodore H. Tidmore, hollowaycompany.com                            | 4,195,117                   | 230                  | 0         | 0                         | 0         | 0       | 35              | 65                     | 0        | 0       |                   | 25                | 50          |
| 119  | <b>LARSON SIDING AND WINDOWS</b> — Rochester, Minn.<br>Tim Mayer, larsonsidinandwindows.com                     | 4,160,562                   | 802                  | 0         | 5                         | 40        | 10      | 5               | 0                      | 40       | 0       | 7                 | 2                 | 20          |
| 120  | <b>ABC SEAMLESS OF CENTRAL MONTANA/STATEWIDE CONTRACTING</b> — Great Falls, Mont., Jim Devlin, abcseamless.com  | 4,101,740                   | 471                  | 60        | 0                         | 4         | 0       | 1               | 0                      | 13       | 0       |                   | 6                 | 7           |
| 121  | <b>QUILLEN BROS. INC.</b> — Bryan, Ohio<br>Robert V. Quillen, quillenbrosinc.com                                | 4,028,739                   | 666                  | 0         | 0                         | 95.5      | 0       | 0               | 0                      | 0        | 4.5     | 9.5               | 12                | 13          |
| 122  | <b>EXTERIOR ENERGY CONSULTANTS INC.</b> — Gladstone, Mo.<br>Timothy Blackburn, eeckcmo.com                      | 4,009,033                   | 749                  | 35        | 0                         | 30        | 1       | 0               | 0                      | 19       | 0       | 10                | 55                | 15          |
| 123  | <b>L.J. STONE INC.</b> — Muncie, Ind.<br>Trent Stone, ljstone.com   | 3,976,952                   | 611                  | 0         | 20                        | 30        | 10      | 0               | 0                      | 5        | 0       | 15                | 20                | 10          |
| 124  | <b>CAPIZZI HOME IMPROVEMENT</b> — Cotuit, Mass.<br>Thomas Capizzi Jr., capizzihome.com                          | 3,647,942                   | 346                  | 20        | 2                         | 25        | 9       | 3               | 3                      | 20       | 0       | 7                 | 35                | 7           |
| 125  | <b>AIRKO INC.</b> — Rocky River, Ohio<br>James W. Gilbert, airkoinc.com   | 3,577,576                   | 374                  | 0         | 0                         | 40        | 20      | 0               | 0                      | 40       | 0       |                   | 30                | 60          |
| 126  | <b>TRISTATE SIDING &amp; WINDOWS INC.</b> — Davenport, Iowa<br>Andrew Sallee, tristatecompany.com               | 3,573,590                   | 429                  | 41        | 0                         | 27        | 0       | 0               | 0                      | 19       | 13      | 14                | 10                | 10          |
| 127  | <b>EAGLE HOME IMPROVEMENT</b> — East Alton, Ill.<br>Dennis K. Jones, eaglewindowsandsiding.com                  | 3,484,679                   | 530                  | 12        | 6                         | 17        | 5       | 4               | 0                      | 14       | 3       | 4                 | 38                | 30          |
| 128  | <b>THE BOARD STORE HOME IMPROVEMENTS INC.</b> — La Crosse, Wis.<br>Miles Wilkins, theboardstoreonline.com       | 3,345,873                   | 717                  | 13        | 8                         | 53        | 13      | 0               | 0                      | 8        | 0       | 7                 | 40                | 10          |
| 129  | <b>RAPID HOME IMPROVEMENT</b> — Belleville, Mich.<br>Michael L. Beaty, get-rapid.com                            | 3,300,000                   | 300                  | 50        | 3                         | 10        | 0       | 0               | 0                      | 12       | 20      | 12                | 10                | 20          |
| 130  | <b>HOME SPECIALISTS/ABC SEAMLESS</b> — Madison, Wis.<br>James W. Lutz, abchomespecialists.com                   | 3,288,000                   |                      | 10        | 10                        | 35        | 0       | 0               | 0                      | 45       | 0       | 10                | 10                | 50          |
| 131  | <b>MCDANIEL WINDOW &amp; DOOR CO. INC.</b> — Florence, Ala.<br>Mike McDaniel, mcdanielwd.com                    | 3,271,795                   | 1,109                | 0         | 0                         | 85        | 15      | 0               | 0                      | 0        | 0       |                   |                   | 25          |
| 132  | <b>ISTUETA ROOFING</b> — Miami<br>Frank Istueta, istuetaroofting.com  | 3,254,281                   | 418                  | 100       | 0                         | 0         | 0       | 0               | 0                      | 0        | 0       | 5                 | 35                | 30          |
| 133  | <b>U.S. HOME EXTERIORS</b> — Burlington, N.C.<br>Joseph Johnson, ushomeexteriors.com                            | 3,240,047                   | 737                  | 2         | 0                         | 38        | 0       | 0               | 0                      | 8        | 52      | 18                | 14                |             |
| 134  | <b>MORGAN EXTERIORS INC.</b> — Lutz, Fla.<br>Kirk C. Morgan, morganexteriorsinc.com                             | 3,229,749                   | 450                  | 0         | 0                         | 70        | 4       | 0               | 0                      | 24       | 2       | 4.3               | 11.56             | 14.22       |

| RANK | COMPANY  | 2010 REMODELING GROSS SALES | 2010 REMODELING JOBS | % ROOFING | % SUNROOMS/CONSERVATORIES | % WINDOWS | % DOORS | % DECKS/PORCHES | % OUTDOOR LIVING AREAS | % SIDING | % OTHER | % SPENT MARKETING | % REPEAT BUSINESS | % REFERRALS |
|------|--|-----------------------------|----------------------|-----------|---------------------------|-----------|---------|-----------------|------------------------|----------|---------|-------------------|-------------------|-------------|
| 135  | <b>SUPERIOR HOME IMPROVEMENT INC.</b> — Salt Lake City<br>Richard A. Johnson, usasuperior.com            | 3,223,605                   | 352                  | 2         | 0                         | 41        | 0       | 0               | 0                      | 15       | 0       | 7                 | 5                 | 20          |
| 136  | <b>BUSCHURS HOME IMPROVEMENT</b> — Dayton, Ohio<br>Terry Paxton, buschurs.com                            | 3,088,612                   | 460                  | 0         | 50                        | 33        | 5       | 2               | 0                      | 10       | 0       | 12                | 25                | 40          |
| 137  | <b>SANDIA SUNROOMS INC.</b> — Albuquerque, N.M.<br>Eric J. Wortman, sandiasunrooms.com                   | 3,058,123                   | 340                  | 0         | 35                        | 30        | 0       | 30              | 0                      | 5        | 0       | 10                | 10                | 15          |
| 138  | <b>ALL SEASONS CONSTRUCTION INC.</b> — Wichita, Kan.<br>Jeffrey F. Hund, allseasonsconstruction.com      | 3,048,000                   | 325                  | 0         | 0                         | 30        | 5       | 5               | 0                      | 30       | 0       | 4                 | 25                | 25          |
| 139  | <b>NOVA EXTERIORS INC.</b> — Vienna, Va.<br>Peter Vlantis, novaexteriors.com                             | 3,038,979                   | 660                  | 15        | 0                         | 15        | 25      | 10              | 0                      | 15       | 0       | 10                | 25                | 15          |
| 140  | <b>P.H. ALLIANCE</b> — Washington, Ill.<br>S.J. Jackson  | 3,018,000                   | 754                  | 0         | 0                         | 0         | 0       | 0               | 0                      | 0        | 52      | 10                | 25                | 20          |
| 141  | <b>ABC SEAMLESS OF BILLINGS INC.</b> — Billings, Mont.<br>Larry Grayson, abcseamless.com                 | 2,925,941                   | 489                  | 10        | 0                         | 15        | 0       | 0               | 0                      | 60       | 15      | 8                 | 0                 | 5           |
| 142  | <b>ASHER ENTERPRISES INC.</b> — Eau Claire, Wis.<br>Chad M. Asher, asherenterprises.com                  | 2,897,250                   | 311                  | 14        | 6                         | 25        | 1       | 1               | 0                      | 6        | 8       | 4.4               | 33                | 7           |
| 143  | <b>MAJORS HOME IMPROVEMENT</b> — Milton, Fla.<br>Michael Majors, majorshomeimprovement.com               | 2,889,741                   | 435                  | 0         | 5                         | 55        | 10      | 0               | 0                      | 10       | 15      | 8                 | 10                | 20          |
| 144  | <b>ABC SEAMLESS OF CHEYENNE</b> — Cheyenne, Wyo.<br>Randy Terfehr, abccheyenne.com                       | 2,886,944                   | 565                  | 2         | 5                         | 19        | 0       | 0               | 0                      | 74       | 0       | 6                 | 23                | 40          |
| 145  | <b>MR. BUILD INC.</b> — Bradenton, Fla.<br>Richard M. Dunn Jr., mrbuildinc.com                           | 2,880,034                   | 413                  | 2         | 13                        | 28        | 11      | 1               | 1                      | 5        | 12      |                   | 25                | 17          |
| 146  | <b>A.B.E. DOORS &amp; WINDOWS</b> — Allentown, Pa.<br>Jim Lett Sr., abeddoors.com                        | 2,807,992                   | 934                  | 0         | 0                         | 32        | 50      | 0               | 0                      | 0        | 18      | 5                 | 60                | 11          |
| 147  | <b>RED CARPET REMODELING</b> — Burke, Va.<br>Kenneth Lindner, redcarpetremodeling.com                    | 2,779,542                   | 702                  | 0         | 0                         | 75        | 5       | 0               | 0                      | 20       | 0       |                   |                   |             |
| 148  | <b>ABC SEAMLESS OF OMAHA AND CENTRAL NE</b> — Omaha, Neb.<br>Ted Franssen, abcofnebraska.com             | 2,760,267                   | 410                  | 5         | 10                        | 25        | 5       | 0               | 0                      | 40       | 15      | 9                 | 10                | 5           |
| 149  | <b>LYNNRICH INC.</b> — Billings, Mont.<br>Joey Godwin, lynnrichyourhome.com                              | 2,741,558                   | 236                  | 10        | 0                         | 36        | 12      | 0               | 0                      | 42       | 0       | 7                 | 35                | 21          |
| 150  | <b>WASHINGTON HOME REMODELERS INC.</b> — College Park, Md.<br>Daniel B. Bronstein, remodelingmd.com      | 2,682,080                   | 174                  | 10        | 0                         | 15        | 5       | 10              | 0                      | 10       | 0       | 10                | 20                | 10          |
| 151  | <b>JANCEWICZ &amp; SON</b> — Bellows Falls, Vt.<br>Jayson Dunbar, roofspus.com                           | 2,664,392                   | 199                  | 85        | 0                         | 5         | 1       | 1               | 0                      | 8        | 0       | 3.2               | 20                | 40          |
| 152  | <b>RENEWAL BY ANDERSEN OF CENTRAL ILLINOIS</b> — Peoria, Ill.<br>S.J. Jackson, renewalbyandersen.com     | 2,652,000                   | 497                  | 0         | 0                         | 83        | 17      | 0               | 0                      | 0        | 0       | 13                | 20                | 20          |
| 153  | <b>LANE HOUSE CONSTRUCTION</b> — St. Louis<br>Kerry V. House, lanehouseconstruction.com                  | 2,600,000                   | 360                  | 76        | 0                         | 10        | 1       | 3               | 0                      | 10       | 0       | 12                | 20                | 15          |
| 154  | <b>NEW YORK SASH</b> — Whitesboro, N.Y.<br>Scot D. Hayes, newyorksash.com                                | 2,580,162                   | 524                  | 2         | 0                         | 60        | 4       | 10              | 0                      | 9        | 3       |                   | 13                | 7           |
| 155  | <b>WINDOW WORLD OF DAYTON</b> — Dayton, Ohio<br>Jeffrey P. Shumate, windowworlddayton.com                | 2,578,112                   | 1,098                | 0         | 0                         | 97        | 3       | 0               | 0                      | 0        | 0       | 7.9               | 18                | 29          |
| 156  | <b>PACIFIC BUILDERS</b> — Sacramento, Calif.<br>Rick Degen, pacificbuilders.com                          | 2,576,672                   | 300                  | 5         | 40                        | 10        | 5       | 5               | 0                      | 20       | 15      | 10                | 5                 | 5           |
| 157  | <b>RAIN GUARD INC.</b> — Tulsa, Okla.<br>David Bootenhoff, rainguard-tulsa.com                           | 2,500,000                   | 1,500                | 0         | 0                         | 0         | 0       | 0               | 0                      | 0        | 100     |                   | 32                | 25          |
| 158  | <b>JB&amp;D SIDING &amp; WINDOW CO.</b> — Galesburg, Ill.<br>S.J. Jackson, jbd siding.com                | 2,440,000                   | 460                  | 19        | 17                        | 29        | 0       | 0               | 0                      | 35       | 0       | 11                | 25                | 25          |
| 159  | <b>ZEPHYR THOMAS HOME IMPROVEMENT CO.</b> — Lancaster, Pa.<br>Coy Thomas, zephyrthomas.com               | 2,416,980                   | 339                  | 15        | 3                         | 40        | 15      | 2               | 0                      | 15       | 0       | 30                | 30                | 30          |
| 160  | <b>AMERICAN HOME CENTER INC.</b> — Beltsville, Md.<br>Robert Willett, ahc-inc.net                        | 2,369,930                   | 470                  | 0         | 0                         | 89        | 10      | 0               | 0                      | 0        | 1       | 3.9               | 14                | 73          |
| 161  | <b>1ST CHOICE HOME IMPROVEMENTS INC.</b> — Pensacola, Fla.<br>James Smart, 1stchoicehomeimprovements.com | 2,365,323                   | 325                  | 0         | 10                        | 45        | 3       | 0               | 0                      | 25       | 5       | 15                | 10                |             |
| 162  | <b>TOTAL HOME CONSTRUCTION CORP.</b> — Plainview, N.Y.<br>Paul Panagiotidis, totalhomeconstruction.com   | 2,362,990                   | 181                  | 15        | 0                         | 15        | 0       | 5               | 0                      | 30       | 0       | 10                | 25                | 25          |
| 163  | <b>WASATCH VINYL PRODUCTS</b> — Murray, Utah<br>Rod Hardy, wasatchvinyl.com                              | 2,272,869                   | 825                  | 0         | 0                         | 80        | 0       | 0               | 0                      | 20       | 0       | 7                 | 5                 | 30          |
| 164  | <b>SUNSHINE CONTRACTING CORP.</b> — Woodbridge, Va.<br>Ryan Sabo, sunshinecontractingcorp.com            | 2,255,000                   |                      | 25        | 0                         | 33        | 0       | 17              | 0                      | 25       | 0       | 12                | 5                 | 40          |
| 165  | <b>NEBRASKA SEAMLESS INC.</b> — Lincoln, Neb.<br>James Sipes, nebraskaseamlessinc.com                    | 2,249,931                   | 495                  | 0         | 0                         | 54        | 2       | 0               | 0                      | 44       | 0       |                   | 29                | 21          |
| 166  | <b>ALCO PRODUCTS INC.</b> — Bethesda, Md.<br>Zak Kreisman, alcoproductsinc.com                           | 2,239,627                   | 400                  | 20        | 0                         | 40        | 10      | 0               | 0                      | 30       | 0       | 5                 | 15                | 60          |
| 167  | <b>SEAMLESS EXTERIOR</b> — Cedar Falls, Iowa<br>Jim Jones, seamlessexterior.com                          | 2,224,759                   | 1,139                | 4         | 0                         | 5         | 0       | 0               | 0                      | 50       | 41      | 4                 | 30                | 55          |
| 168  | <b>ABC SEAMLESS OF SIOUX FALLS</b> — Sioux Falls, S.D.<br>Brad Halverson, abcseamlessf@yahoo.com         | 2,120,000                   | 230                  | 10        | 0                         | 40        | 0       | 0               | 0                      | 50       | 0       | 7                 | 30                | 20          |

| RANK | COMPANY   | 2010 REMODELING GROSS SALES | 2010 REMODELING JOBS | % ROOFING | % SUNROOMS CONSERVATORIES | % WINDOWS | % DOORS | % DECKS PORCHES | % OUTDOOR LIVING AREAS | % SIDING | % OTHER | % SPENT MARKETING | % REPEAT BUSINESS | % REFERRALS |
|------|---|-----------------------------|----------------------|-----------|---------------------------|-----------|---------|-----------------|------------------------|----------|---------|-------------------|-------------------|-------------|
| 169  | <b>OBERMILLER SEAMLESS</b> — Grand Island, Neb.<br>Barry Obermiller, obermillerseamless.com                           | 2,105,807                   | 725                  | 0         | 0                         | 28        | 5       | 0               | 0                      | 47       | 20      | 8                 | 5                 | 35          |
| 170  | <b>LEGACY EXTERIORS</b> — Mc Farland, Wis.<br>Josh Gauwitz, legacy-exteriors.com                                      | 2,100,125                   | 328                  | 40        | 0                         | 20        | 0       | 5               | 0                      | 20       | 5       | 10                |                   | 30          |
| 171  | <b>SAVE ENERGY CO.</b> — Petaluma, Calif.<br>John Gorman, saveenergyco.com  | 2,094,928                   | 320                  | 0         | 0                         | 83        | 0       | 0               | 0                      | 0        | 17      | 4.28              | 38                | 40          |
| 172  | <b>MONARCH SIDING &amp; WINDOWS INC.</b> — Papillion, Neb.<br>Tom Galgerud, monarchsiding.com                         | 2,066,690                   | 490                  | 30        | 0                         | 38        | 1       | 1               | 0                      | 30       | 0       |                   | 18                | 50          |
| 173  | <b>VEKTON CORP.</b> — Penfield, N.Y.<br>Thomas E. Dustman, vekton.com   | 2,047,991                   | 225                  | 20        | 0                         | 15        | 4       | 1               | 0                      | 50       | 0       | 4                 | 14                | 20          |
| 174  | <b>RAIN GUTTER SPECIALTIES</b> — South Jordan, Utah<br>Tim Brown, utahgutter.com                                      | 2,027,690                   | 2,000                | 0         | 0                         | 0         | 0       | 0               | 0                      | 0        | 100     | 12                | 15                | 31          |
| 175  | <b>MALIBU SUNROOMS</b> — Gretna, Neb.<br>Terri Rediger, malibusunrooms.com  | 2,007,387                   | 99                   | 0         | 90                        | 5         | 0       | 5               | 0                      | 0        | 0       | 6                 | 5                 | 25          |
| 176  | <b>AMERICAN QUALITY EXTERIORS INC.</b> — Bethany, Okla.<br>Dan VanZandt, americanqualityexteriors.com                 | 2,006,432                   | 280                  | 0         | 1                         | 54        | 3       | 0               | 0                      | 31       | 11      | 18                | 20                | 5           |
| 177  | <b>ENERGY AIDE</b> — Shrewsbury, N.J.<br>Anthony Leone, energyaide.com  | 1,947,000                   | 785                  | 10        | 0                         | 30        | 10      | 0               | 0                      | 30       | 20      | 20                | 45                | 25          |
| 178  | <b>NEW EXTERIORS</b> — College Park, Md.<br>Frank Holden, newexteriors.com  | 1,925,000                   | 456                  | 50        | 0                         | 15        | 0       | 0               | 0                      | 35       | 0       | 15                | 10                |             |
| 179  | <b>AAA WINDOW SIDING ROOFING</b> — Lincoln, Ill.<br>Larry T. Adams, tripleasiding.com                                 | 1,891,865                   | 343                  | 28        | 2                         | 29        | 8       | 0               | 0                      | 33       | 0       | 6.1               | 3                 | 5           |
| 180  | <b>WINDOWLAND LLC</b> — Newtown, Conn.<br>Tony Gorin, windowland.net  | 1,850,000                   | 135                  | 10        | 0                         | 42        | 25      | 5               | 0                      | 15       | 0       | 10                | 50                | 10          |
| 181  | <b>CLAIMS PLUS RESTORATION LLC</b> — Mount Pleasant, S.C.<br>Kevin Stubbs, cprclaimsplus.info                         | 1,811,271                   | 146                  | 49        | 4                         | 9         | 2       | 7               | 1                      | 16       | 0       | 8.25              |                   | 36          |
| 182  | <b>ALL-WEATHER WINDOW, DOORS, &amp; SIDING INC.</b> — Mission, Kan.<br>Kim D. Blake, allweatherkc.com                 | 1,791,619                   | 500                  | 0         | 0                         | 65        | 24      | 0               | 0                      | 6        | 0       | 2.5               | 25                | 25          |
| 183  | <b>MEGA HOME IMPROVEMENT</b> — Algonquin, Ill.<br>Joe H. Hogel, megapros.com  | 1,761,295                   | 530                  | 20        | 0                         | 15        | 0       | 0               | 0                      | 20       | 0       | 6                 | 40                | 20          |
| 184  | <b>KEY EXTERIORS INC.</b> — Fort Wayne, Ind.<br>William Kesterke, keyexteriors.com                                    | 1,743,968                   | 349                  | 26        | 0                         | 49        | 10      | 1               | 0                      | 10       | 4       | 5                 | 10                | 6           |
| 185  | <b>LIBERTY EXTERIORS INC.</b> — Mondovi, Wis.<br>Dave A. Becker, libertyexteriors.com                                 | 1,740,000                   | 409                  | 33        | 0                         | 15        | 5       | 2               | 0                      | 30       | 14      | 4.2               | 20                | 17          |
| 186  | <b>RADIANT WINDOWS &amp; REMODELING LLC</b> — Oak Harbor, Ohio<br>Michael Shadoan, radiantwindows.com                 | 1,727,106                   | 348                  | 1         | 2                         | 78        | 4       | 2               | 0                      | 1        | 0       | 1.59              | 25                | 56          |
| 187  | <b>JOPLIN VENETIAN BLIND INC.</b> — Joplin, Mo.<br>Earl Whitehead, jvbinc.com   | 1,683,248                   | 291                  | 0         | 15                        | 50        | 0       | 2               |                        | 35       | 0       | 15                | 20                | 25          |
| 188  | <b>GREEN CHOICE LIVING INC.</b> — Orange, Calif.<br>Ken Watson, teamgreenchoice.com                                   | 1,675,600                   | 289                  | 0         | 0                         | 80        | 18      | 0               | 0                      | 0        | 2       |                   | 10                | 8           |
| 189  | <b>STEPHEN C. GIDLEY INC.</b> — Darien, Conn.<br>Stephen C. Gidley, scgabc.com  | 1,666,254                   | 175                  | 30        | 0                         | 0         | 0       | 10              | 10                     | 0        | 0       | 6                 | 87.5              |             |
| 190  | <b>ADVANCED METAL ROOFING LLC</b> — Brentwood, N.H.<br>Wayne C. Wilusz, advancedsteelroofingandsiding.com             | 1,655,476                   | 125                  | 80        | 5                         | 5         | 1       | 2               | 0                      | 7        | 0       | 12                | 5                 | 3           |
| 191  | <b>BOARDWALK BUILDERS INC.</b> — Rehoboth Beach, Del.<br>Patty McDaniel, boardwalkbuilders.com                        | 1,649,647                   | 60                   | 17        | 8                         | 16        | 0       | 4               | 0                      | 18       | 9       |                   | 62                | 28          |
| 192  | <b>HUSKER SIDING, WINDOWS &amp; ROOFING</b> — Elkhorn, Neb.<br>Ryan Gratopp, huskerhammer.com                         | 1,627,285                   | 203                  | 31        | 0                         | 33        | 3       | 4               | 0                      | 28       | 1       | 2.8               | 20                | 40          |
| 193  | <b>WINDOW WORLD OF HARFORD</b> — Bel Air, Md.<br>John Goldbeck, windowworldmaryland.com                               | 1,608,659                   | 432                  | 0         | 0                         | 91        | 5       | 0               | 0                      | 4        | 0       | 11                | 19                | 25          |
| 194  | <b>SIDEX, A FIDELITY BUILDER CO.</b> — Indianapolis<br>Brett W. Schubert, getfibercement.com                          | 1,586,551                   | 100                  | 7         | 1                         | 13        | 5       | 5               | 0                      | 40       | 0       | 3.5               | 25                | 25          |
| 195  | <b>BUDD SEVERINO ADVANCED HOME EXTERIORS INC.</b> — Daytona Beach, Fla.<br>Frank T. Severino, bsgs.com                | 1,470,265                   | 1,259                | 0         | 0                         | 10        | 0       | 0               | 0                      | 35       | 35      | 5                 | 30                | 32          |
| 196  | <b>STORM TIGHT WINDOWS INC.</b> — Boynton Beach, Fla.<br>Lee J. Brown, stormtightwindows.com                          | 1,313,000                   | 619                  | 0         | 0                         | 74        | 26      | 0               | 0                      | 0        | 0       | 12                | 2                 | 5           |
| 197  | <b>SOLARSHIELD REMODELERS INC.</b> — Altoona, Pa.<br>Daniel E. Green, solarshieldinc.com                              | 1,177,226                   | 109                  | 0         | 35                        | 35        | 0       | 0               | 10                     | 0        | 0       | 13                | 15                | 10          |
| 198  | <b>ABSOLUTE METAL ROOFS</b> — Wilmington, N.C.<br>Michael Escalera, absolutemetalroofs.com                            | 842,650                     | 58                   | 100       | 0                         | 0         | 0       | 0               | 0                      | 0        | 0       | 8                 |                   | 5           |
| 199  | <b>ALUMA-SIDE SIDING &amp; WINDOW CO.</b> — Washington, Ill.<br>S.J. Jackson, alumasiding.com                         | 575,000                     | 142                  | 13        | 23                        | 29        | 0       | 0               | 0                      | 35       | 0       | 10                | 30                | 20          |
| 200  | <b>AFFORDABLE WINDOWS &amp; SIDING LLC</b> — Ellington, Conn.<br>Michael Malinguaggio, affordablewindowsandsiding.com | 390,000                     | 25                   | 10        | 0                         | 65        | 5       | 0               | 0                      | 10       | 0       | 5                 | 10                | 40          |